Office of the General Manager IBM Information Management Route 100 Somers, NY 10589



June 12, 2007

Dear Customers and Business Partners,

Today marks a significant milestone in IBM's continued dedication to delivering first-class data servers to the marketplace – the announcement of Informix® Dynamic Server (IDS) 11, formerly known by a code name, "IDS Cheetah."

IDS is designed for integrated, high-volume online transaction processing applications. Version 11 represents great advances in the legendary IDS reliability and performance that has long captured the passionate loyalty of the Informix community. IDS 11 offers significant business continuity, high-availability and disaster tolerance enhancements for business resilience, as well as new administrative innovations.

These capabilities allow IDS to be easily integrated into distributed applications for nearly invisible, hands-free administration. You can enjoy the flexibility of running Informix on your choice of hard-ware and operating system platforms. IBM views the new IDS 11 capabilities to be market changing, a sentiment echoed by participants in our closed and open beta programs, further cementing IDS as the data server to which enterprises large and small across a variety of industries can confidently trust mission-critical applications.

As an integral element of IBM's data server business, the future for IDS is very bright. IDS 11 marks the second major release since IBM acquired Informix. Our current product plans outline significant technological enhancements through the next five years, consistent with IBM software policy with regard to product strategy roadmaps. You can have confidence that new and existing Informix database software investments will retain their strong standards and business relevance moving forward.

This relevance is highlighted by IBM's support of a growing worldwide ecosystem of Informix application providers, solution providers and resellers. We offer extensive education and a validation program for Business Partners to certify that their applications are optimized for IDS. Business Partners are encouraged to visit the <u>Informix Solution Portal</u> for more information about the IDS market opportunities available, including the IDS Partner Zone at the IBM Information On Demand 2007 conference in Las Vegas this October.

I urge you to learn more about <u>IDS 11</u> and how IBM has improved upon an already innovative data server, offering you the stellar performance, reliability and ease of use your business demands.

Sincerely,

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Ambuj Goyal General Manager, Information Management Software IBM Software Group